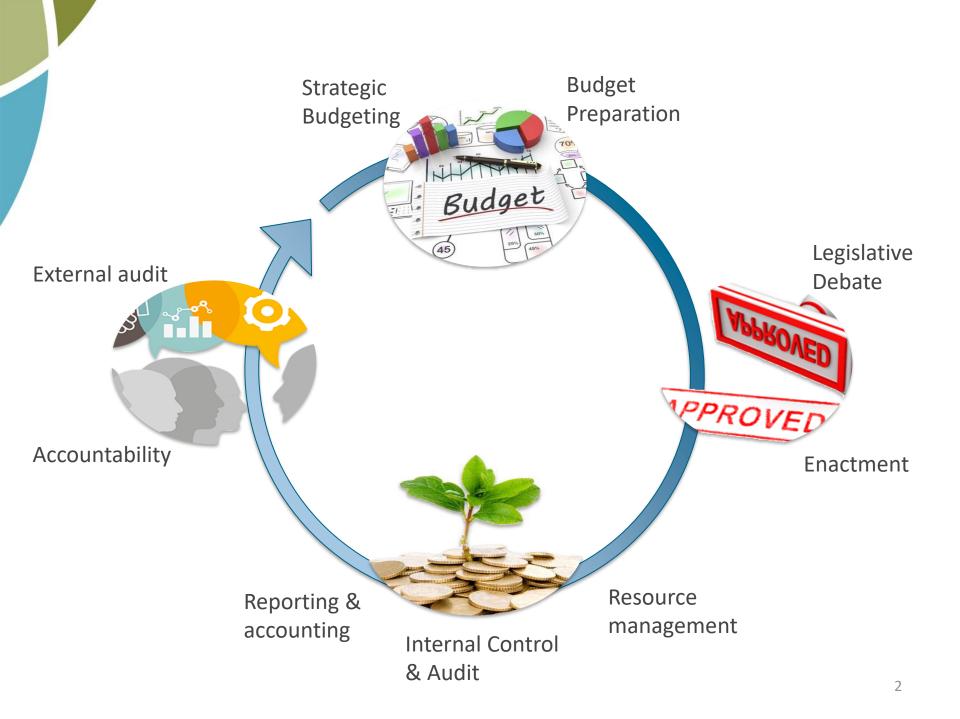
# Establishing a PBO: The experience of African countries

Analytical Capabilities: Budget Formulation





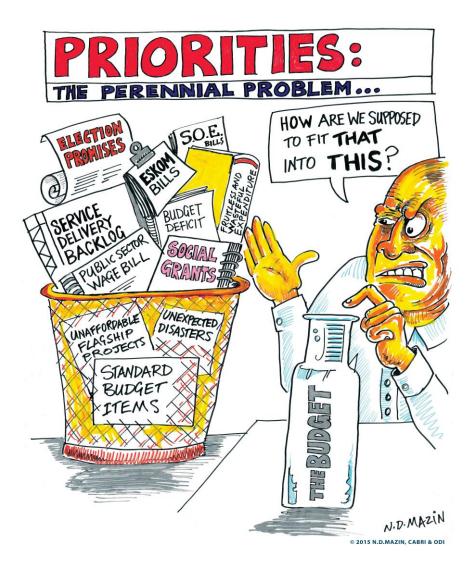
## **Budget Process**

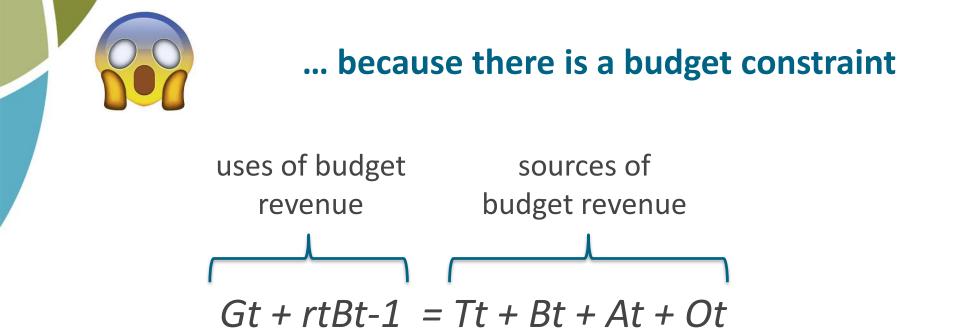


## **Budget formulation process allows for...**

- A single allocation process that limits the possibility of "secret budget deals" being struck
- The reprioritisation of resources in order to accommodate new priorities or the scaling-up of an existing spending programme
- The allocation of additional revenue in accordance with the strategic priorities, which in most cases will require that trade-offs be made, often between equally high-priority programmes
- More inclusive budget decisions that considered both technical inputs and political imperatives

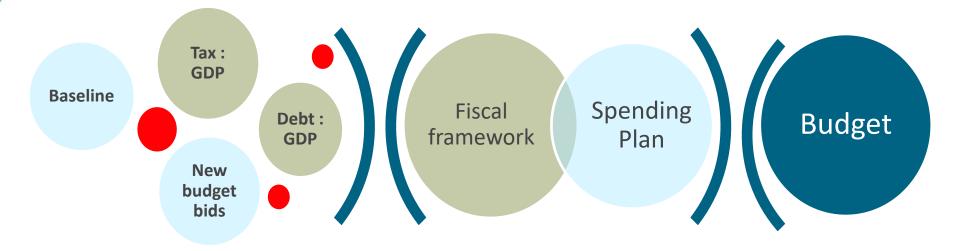
#### Why a budget process





- **Gt** is government non-interest expenditure in time t;
- **rtBt** is non-discretionary debt interest payments;
- **Tt** is taxes, fees, and other government revenues, including those arising from seigniorage (inflationary finance);
- Bt is total government borrowing (domestic and foreign net of use of deposits); and
- At is grants; and Ot is other sources of funds, such as sale of assets

### **Budget process (1)**



## **Budget process (2)**

	Executive	Decide and agree strategic budget priorities	Consider spending plans and make trade- offs	Approve new budget proposal	
		1	ļ	11	
	linistry of inance/Budget	Estimate of revenue available for new budget	e Budget Hearings	Consolidation and finalization of proposed new budget	
		<b>†</b> .	ļ	11	
d	Ainistries, epartments & gencies	Preparation and submission of spending plans	Presentation of spending proposals at Budget Hearings	Revise spending plans in accordance with the Executive Budget Proposal	

Timeframe of between 3 and 9 months

Tabling of Budget for Legislative Approval

## **Budget formulation checklist**

	Action taken / to be taken	
Political considerations	Can spending plans be aligned to the medium- to long-term strategy	
Broad consultation	Are role-players routinely consulted, including the finance ministry, in the policy design phase	
Financial considerations	Has a credible costing method been used to determine medium-term spending estimates	
	Have different financial options been considered, such as public-private partnerships, user-charges, etc.	
	If an MTEF is in place, can funding be deferred to a later year	
Implementation capacity	Is there absorptive capacity, and can this be demonstrated from past performance	

## Financing the budget



## **Financing the budget**

Sources		Application
Taxes	Value Added Tax	Tax:GDP <ul> <li>Forecast</li> <li>Policy</li> <li>Administration</li> <li>Compliance</li> </ul>
	Personal Income Tax	
	Customs	
	Excise Duties	
Grants	Budget Support	<ul><li>Integration</li><li>Predictability</li><li>Transparency</li></ul>
	Program	
	Project	nansparency
Debt	Concessional (MDB)	<ul> <li>Proportion between domestic and foreign</li> </ul>
financing	Domestic	<ul><li>Risks</li><li>Sustainability</li></ul>
	Foreign	Contingent Liabilities
Other	Privitization	Who pays: taxpayer or user
	Market participation	<ul><li>Capabilities needed</li><li>Understanding the market incentives</li></ul>

#### And improved fiscal space

#### **Fiscal space**

Fiscal space is commonly defined as the <u>budgetary room</u> that allows a government to <u>provide resources</u> for public purposes <u>without</u> <u>undermining fiscal sustainability</u>.

- 1. Conducive macroeconomic conditions
- 2. Re-prioritization within the budget
- 3. Foreign aid
- 4. Greater efficiency of existing government outlays
- 5. Market engagement

# Better and more credible budgets



## **Budget credibility is undermined by...**

- Unrealistic and escapist budgeting
  - o authorizes more spending than governments can mobilize
- Hidden budgeting
  - real priorities are known to a small and narrow clique within government
- Deferred budgeting
  - real spending patterns are obscured by the generation of arrears
- Fiscal dumping
  - poor planning and absorptive capacity

## **Reforms to produce better budgets...**

- Formalized budget preparation processes
  - Structure and formality to budget preparation process
  - Budget calendars
  - What decisions are taken and when
- Fiscal rules
  - $\circ~$  Limits to spending or debt and deficits
  - Form of:
    - Balanced budget laws
    - > Administrative ceilings to constrain budget proposals

## **Reforms to produce better budgets (cont...)**

- Medium-term budgeting
  - Reconcile aggregate fiscal discipline and public spending plans
  - Aims to create better linkages between policies and plans and revenue and expenditure estimates
- Program-based budgeting
  - Shift from controlling inputs to emphasizing outputs and outcomes
  - Changes to resource allocation, responsibility and accountability
- Budget classification systems
  - Classifying according to economic, administrative or functional nature of budget items

### **Important reminder**

- 1. Single allocation process
- 2. Policy informs budgets
- 3. Do not promise more than can be afforded
  - The needs are always more than can be afforded
- 4. Trade-offs are necessary
  - Trade-offs are between equally important plans
- 5. Value 4 Money starts with the budget process
- 6. Decisions need to be informed by a wide-array of evidence
- 7. Absorptive capacity must be considered

## Thank you

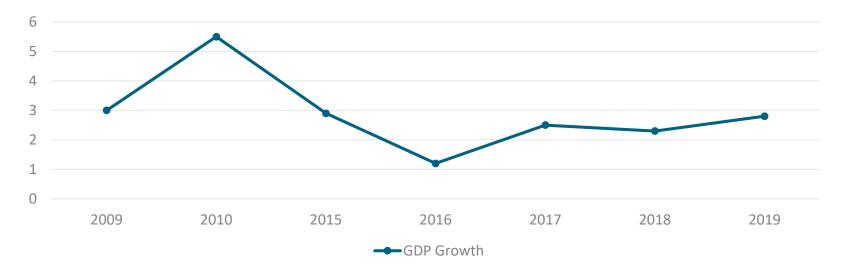


## **Additional Slides**



## **Conducive macroeconomic conditions**

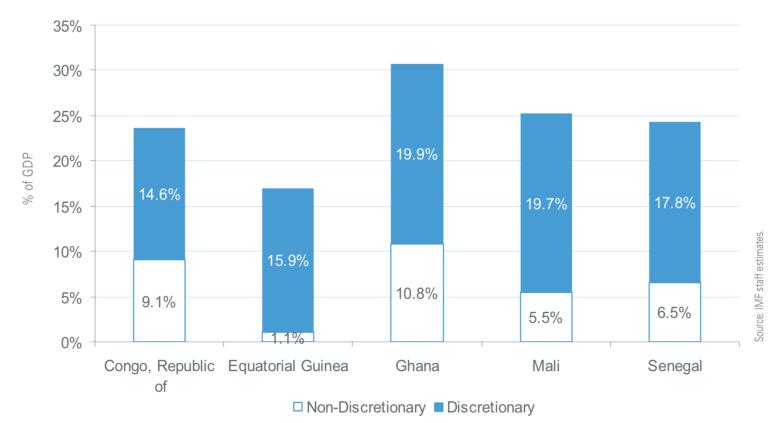
- Sustained economic growth = improved revenue generation = lower fiscal deficits and debt
- Economic growth in Africa still a commodities story
- Room for counter-cyclical fiscal policy has narrowed



 No escaping the need for diversification and skills development

#### Reprioritisation

- Making a case for a reallocation of resources from elsewhere (elsewhere could be funded differently – market)
- Space for reallocation in discretionary and non-discretionary expenditure



#### **Earmarked taxes**

- Ensures the ring-fencing of revenue source, which makes it more political than economic
- Earmarking is often viewed as an imposition of an unnecessary constraint on fiscal policy-making reduces flexibility and allocative efficiency

**Ghana National Health Insurance** 

2.5% levy on goods and services				
2.5% wage related premium (formal sector	75% of financing			
General tax funded budgetary transfers				

#### **Engaging the Market**

- Investors debt will be covered by revenue
- Lenders require assurance that debt will be repaid
- Fiscus needs certainty that costs will not overrun

- Several advantages, such as combined oversight and risks sharing
  - Role for DFIs to bring funders together
  - But should be sharedfunding of overall project

nded finance

managemen

capacity

developed

ingand

- Risks and uncertainty contribute to raising the cost of finance
- Strong fiscus can lower the costs of finance – debt or revenue guarantees
- Guarantees can be provided by multilateral financial institutions (MIGA)

- Specialist transaction advisors appointed
- Contract management capability developed – public sector not very good at this

#### Andrew Donaldson, NT